Wanted:

more belly capacity @ BNE

Brisbane Airport is a trade hub offering world-class infrastructure, and playing a vital role in helping to grow Queensland's exports to the world



Opportunities



Large/ fast-growing unserved markets:

- » Chicago
- » San Francisco
- » Ho Chi Minh City
- » Jakarta
- » Doha
- » Xiamen
- » Tianjin

16,500 tonnes

per annum bypassing BNE, equating to unmet demand

Under-served markets:

- » USA
- » Middle East
- » China
- » India

South-East Asia



Recent flight launches have significantly grown airfreight volumes.

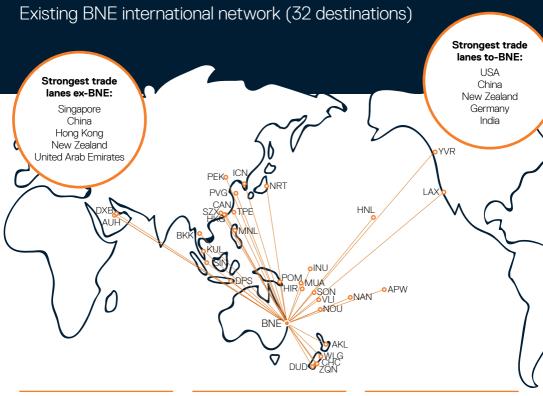
Japan Canada China +15% +23% +38%

Volume growth facilitated by:

- » Numerous countries recognising "Australian Trusted Traders" (regular/ prominent exporters)
- » Queensland
 Government trade
 representatives in
 12 foreign countries.
- » Australia's Free Trade Agreements (FTAs) with ASEAN, Chile, China, Japan, Korea, Malaysia, New Zealand, Singapore, Thailand, USA. Negotiations continue with India, Indonesia, Gulf countries, South Pacific.



Cargo supply & demand @ BNE



Choice of

26 carriers

> 600 weekly international flights

Wide body aircraft on

18 routes

Scheduled international freighters to the Pacific

Accommodating ad-hoc international freighters

Flight time ex-BNE similar/ shorter compared to ex-SYD, ex-MEL

Airfreight = big business @ BNE

10%

of all workers at Brisbane Airport are employed by logistics/ supply chain organisations 11%

Growth in airfreight volumes to/from BNE in 2017 5%

Growth in exports, to 70,600 tonnes in 2017

20%

Growth in imports, to 47,400 tonnes in 2017

13%

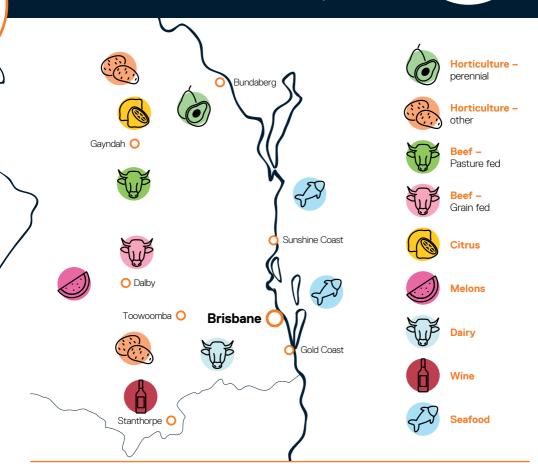
BNE's share of national airfreight imports and exports 380

Destinations that BNE airfreight was transported to/ from in 2017 Brisbane Airport is easily accessible from all food producing regions in Queensland; in particular those in the south-east of the state.

Queensland delivers:

>50% of Australia's meat production 50% of the nation's vegetables

2nd largest fruit producer The Queensland Government aims to double the state's food production by 2040.



In addition to agriculture, there are other growth industry sectors in Queensland that will deliver airfreight volumes, including:



horse racing



mining



aviation & aerospace



food & beverage manufacturing

Quality facilities and services

24/7

operations

Multi-national business tenants

including: Fedex, DHL, Hellmann, Toll Group

82,000m²

apron to accommodate freighters (up to 3x B747)

Customs and biosecurity

inspection facilities on-airport

Less congested than SYD airport

New parallel runway

(3.3km) opening in mid-2020, to complement current 3.56km runway

Choice of 4 on-airport cargo terminal operators

(CTOs)/handlers, some with direct airside access



BNE'S Cargo Terminal Operators provide:

- » Significant storage space
- » Temperature-controlled handling
- » Screening & X-ray (to USA-standard)
- » Explosives detection

- » Animal handling
- » Transhipment service
- » Large volume & variety of ULDs
- » And more...

